

Ltr No. RVM/HO/BAI/2026/001

Date: 13-Oct-2026

To
The President and Members,
Builders Association of India (BAI)

Subject: Request for intervention – Irregularities in the evaluation of HGCL tenders for Radial Road-2, and long-pending payments to contractors in Telangana – Reg.

Dear Sir,

I, Nama Ramesh, Managing Director of RVM Constructions India Limited, am writing to bring to your notice serious irregularities that have come to light in the evaluation of certain recent tenders. I have nearly 35 years of experience in the construction industry, covering every stage from bidding to execution, completion and handover. In that time, I have participated in hundreds of tenders, but I have never before witnessed malpractice of this kind on the part of a client.

I request BAI to examine this letter in detail and initiate the necessary action to safeguard the interests of all contractors, whether or not they are members of the Association.

A. HGCL tenders for Radial Road-2

HGCL recently invited tenders for Radial Road-2 in three packages. Leading companies such as NCC, BVSR and GKC participated, along with Sushee Infra. From the manner in which the evaluation was conducted, it appears that Sushee Infra was deliberately targeted.

Over the last five to six years, I have observed that at least 10-12 companies typically participate in EPC/HAM projects tendered by MoRTH, NHAI and the State Governments. In these tenders, however, only four bidders participated, and the remaining bidders are understood to be companies pre-arranged with the Chief Minister, Shri Revanth Reddy. It is learnt that other contractors who intended to bid received threatening phone calls from the Chief Minister's Office. Sushee Infra was the only company that ventured to participate.

Sushee Infra has executed a single road project of more than 250 km in some of the toughest terrain in the country – the mountainous border region between India and China. To my knowledge, no other company in India has comparable experience.

During technical evaluation, the client disqualified Sushee Infra without citing proper reasons. One reason given was that the experience certificate issued by the Executive Engineer should have been countersigned by the Superintending Engineer (SE). Sushee Infra clarified that the certificate was signed by the Regional Officer (RO), a senior authorised signatory equivalent in rank to an

SE. When the client did not accept this explanation, Sushee Infra submitted an alternative certificate for similar work that also met the qualifying criteria, but the client refused to accept that as well.

Sushee Infra has stated that it bid for all three packages and that its quoted prices were much lower than those of the present L1 bidders, the total difference amounting to approximately Rs. 600 crores against the tendered value. This saving would have benefited the people of Telangana and the development of the State.

Normally, a client seeks clarification from a bidder on how it meets the qualifying criteria before deciding on its bid. That was not done in this case. Instead, apparently to award the work to pre-selected companies, the client completed both technical and financial evaluation within a week and issued the Letters of Acceptance (LOA) within 24 hours of opening the financial bids.

Believing that these tenders were pre-arranged under the direction of the Chief Minister, Sushee Infra has approached the Court, and the matter is presently sub judice. Sushee Infra has also stated that, during the bidding process, it received calls from the client and others asking it not to participate, with a warning that it would otherwise be disqualified without proper reason.

As is widely known, there is a political rift between Shri Rajagopal Reddy and Shri Revanth Reddy. Since Sushee Infra belongs to Shri Rajagopal Reddy's family, it is alleged that the Chief Minister influenced the client to disqualify the company. To date, the client has not disclosed the financial bid of the L1 bidder. Sushee Infra has stated that the present L1 bidders have quoted approximately 3% to 15% above the estimated cost. This shows a clear lack of transparency in the process and raises serious concern that the award is being finalised under political influence.

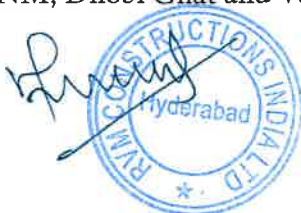
B. Commissions and pending payments

It is widely reported that the Chief Minister, Shri Revanth Reddy, has demanded a commission of 15% for awarding these projects to contractors. It is an open secret, yet no MLA or Minister is speaking about it. It is further alleged that bill payments are being released only to those contractors who pay commissions.

Nearly Rs. 20,000 crores payment is due to contractors in Telangana against certified bills, some of it for the last three years, and huge commissions are reportedly being demanded for its release. Many contractors are suffering because of these delays; some have lost their lives, and many others have lost hope despite repeated requests for payment. If this continues, there will hardly be any contractors left in Telangana.

I am unable to understand why the State Government continues to invite fresh tenders when it is unable to clear certified bills for existing works. If this situation persists, every contractor will sooner or later face severe financial distress.

BAI has held several meetings with its members at which many issues concerning contractors and works were discussed, but the main issue – pending payments – remains unresolved to date. In certain cases, payments have been due for more than three years, and certain works (such as IVNM, Dhobi Ghat and Vaikuntadhamam) are on hold on the basis of oral instructions from the



concerned departments. When contractors requested payment and clearance/closure of these works, the departments stated that they had oral instructions from the Chief Minister to stop all such projects until further orders.

For more than three years now, the departments have been issuing notices to extend the validity of PBGs/EMDs without any clarity on whether the projects will be continued or closed.

C. Our request

In view of the above, I request BAI to:

- (a) take up with the State Government a mechanism that ensures contractors are paid on time, without delay and without any commission to the department, client or political parties;
- (b) support Sushee Infra in this matter, so as to end the practice of pre-arranging tenders with those in power; and
- (c) press for a tendering process that is open and transparent, giving every eligible contractor an equal opportunity to participate and win.

We must take a firm stand together to eliminate this corruption and malpractice. Let us support one another and secure a better future for our industry.

Regards,

For **RVM Constructions India Limited**


Nama Ramesh
Managing Director



Cc: 1) The Members, Builders Association of India.